# NEXPONOR SICAFI

# HALF-YEAR 2022 RESULTS PRESENTATION

Lisbon, September 30<sup>th</sup> 2022





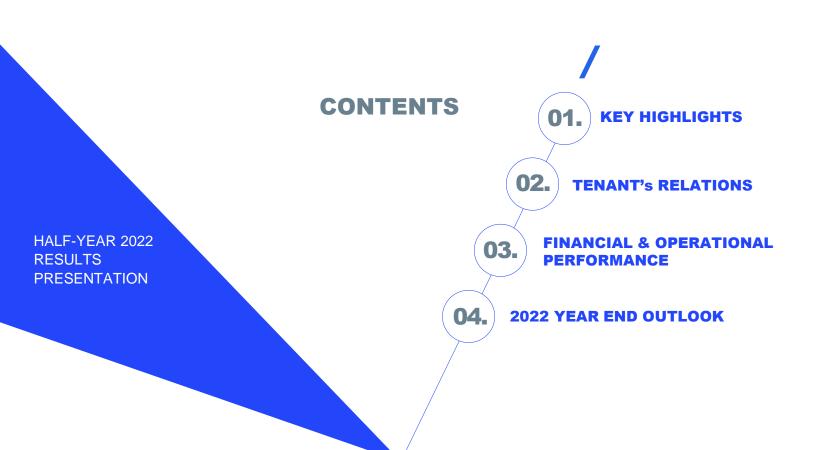
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# **KEY HIGHLIGHTS**



CMM's Meeting Nov'21

• Mayor informed Nexponor and AEP of its preference for Nexponor's Master Plan





**New Master Plan's PIP** 

Dec'21



HALF-YEAR 2022 RESULTS PRESENTATION KEY HIGHLIGHTS

### **2022:** FINE TUNNING AND TECHNICAL ADJUSTMENTS

Master Plan

Clarifications requested by CMM's departments

AUDAC

 CMM's executive approved the delimitation of AUDAC (May '22)



Submission of the infrastructures /engineering projects (Jul '22)



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# TENANT'S RELATIONS



### All legal actions are currently suspended

- i. Maintenance Expenses carried out between 2014 and 2015
- ii. Infiltrations and poor operational conditions in the Conference Center
- iii. Lease Guarantee
- iv. Late rent payments by the Tenant
- v. Norgarante's Guarantee Activation
- vi. Pavillion's 6 maintenance works



### Pending current negotiations between Nexponor and the Tenant



# FINANCIAL & OPERATIONAL PERFORMANCE





## / 1H22 FINANCIAL AND OPERATIONAL PERFORMANCE

Net Result amounted to € 277 thousand backed on the 194% increase in recurring revenues and on the 30% decrease in recurring costs, adjusted to charged real estate rents.

ADJUSTED TO

CHARGED REAL ESTATE RENTS

NET RESULT AMOUNTED TO € 277 THOUSAND

FINANCIAL INDICATORS (© THOUSANDS)	1H21	1H22	$\Delta$ %	1H21	1H22	∆%
RECURRING REVENUES	576.84	580.75	+ 0.7 %	197.66	580.75	+ 193.8 %
RECURRING COSTS	309.21	217.46	- 29.7 %	309.21	217.46	- 29.7 %
RECURRING EBITDA	267.62	363.23	+ 35.7 %	- 111.55	363.23	n.a.
NET RESULT	-17.38	277.26	n.a.	- 17.38	277.26	n.a.



## / 1H22 RECURRING REVENUES

CHARGED REAL ESTATE INCOME (RENTS) AMOUNTED TO € 581 THOUSAND

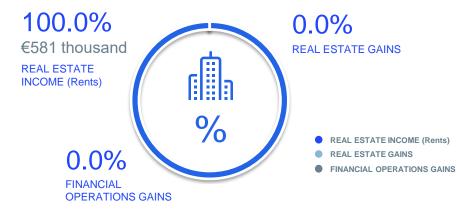
+ 194 %

CHARGED REAL RENTAL INCOME INCREASE

		CHARGED REAL ESTATE RENTS					S	
RECURRING REVENUES (€ THOUSANDS)	1H21	1H22	$\Delta \%$	∆€	1H21	1H22	∆%	∆€
TOTAL	576.84	580.75	+ 0.7 %	+ 3.91	197.66	580.75	+ 193.8 %	+ 383.09
REAL ESTATE INCOME (Rents)	576.84	580.75	+ 0.7 %	+ 3.91	197.66	580.75	+ 193.8 %	+ 383.09
REAL ESTATE GAINS (assets revaluation)	0.00	0.00	-	0.00	0.00	0.00	-	0.00
FINANCIAL OPERATIONS GAINS	0.00	0.00	-	0.00	0.00	0.00	-	0.00

ADJUSTED TO

CUADOED DEAL ECTATE DENTO



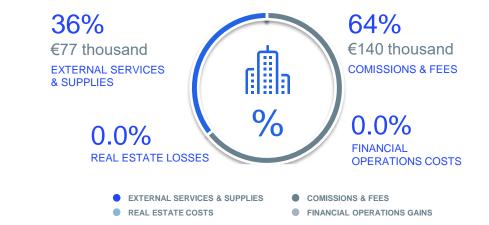


COSTS

# 1H22 RECURRING (€ THO

ES&S COSTS DECREASED BY 56% MAINLY DUE TO FEES REGARDING TAX CONSULTING

RECURRING COSTS (€ THOUSANDS)	1H21	1H22	∆%	∆€
TOTAL	309.21	217.46	- 29.7 %	- 91.746
COMISSIONS & FEES	134.19	140.00	+ 4.3 %	+ 5.81
REAL ESTATE LOSSES	0.00	0.00	-	-
FINANCIAL OPERATIONS COSTS	0.00	0.00	-	-
EXTERNAL SERVICES & SUPPLIES	175.02	77.46	- 55.7 %	- 97.56



- 56 %

ES&S COSTS DECREASE



ADJUSTED TO

CHARGED REAL ESTATE RENTS

1H22

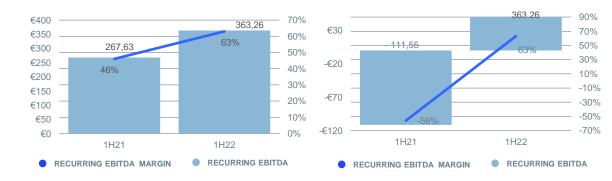
363.26

63 %

## / **1H22 RECURRING** EBITDA

INCREASE IN RENTAL INCOME AND THE DECREASE IN RECURING COSTS LED TO A INCREASE IN BOTH RECURRING EBITDA AND EBITDA MARGIN

(€ THOUSANDS / %)	1H21	1H22	1H21
RECURRING EBITDA	267.63	363.26	- 111.55
EBITDA MARGIN	46 %	63 %	- 56 %





## / 1H22 CASH FLOW

INCREASE IN LIQUIDITY

CASH FLOW	41104	41100
(€ THOUSANDS)	1H21	1H22
FROM REAL ESTATE ACTIVITIES:	398.171	460.502
Real estate income	11.640	476.630
Real estate income (Guarantee activation)	424.272	-
FS&S in real estate assets	- 29.131	- 16.128
Other payments related to real estate assets	- 8.610	-
FROM INVESTING ACTIVITIES:	-	-
Shares subscriptions	-	-
Shares redemptions	-	-
FROM OPERATING ACTIVITIES:	- 313.232	- 248.605
Deposits interests	-	-
Other receivables	-	-
Commissions & fees	- 133.290	- 129.231
Taxes	- 30.903	- 59.799
Other payments	- 149.039	- 59.574
NET CHANGE IN CASH	+ 84.939	+ 211.897
CASH AT THE BEGINNING OF PERIOD	404.484	622.383
CASH AT THE END OF PERIOD	489.423	834.280



#### HALF-YEAR 2022 RESULTS PRESENTATION FINANCIAL & OPERATIONAL PERFORMANCE

NET ASSET VALUES

VALUE PER SHARE

1H22 NAV & VALUE PER SHARE

0,5 % INCREASE IN VALUE PER SHARE

NAV & VALUE PER SHARE (€ THOUSANDS) / (€ EURO)	'16	<b>'17</b>	'18	<b>'19</b>	<b>'20</b>	'21	1H22
NET ASSET VALUE	52 027	53 261	53 706	52.481	50.872	52.125	52.402
VALUE PER SHARE	3.96	4.06	4.09	4.00	3.88	3.97	3.99



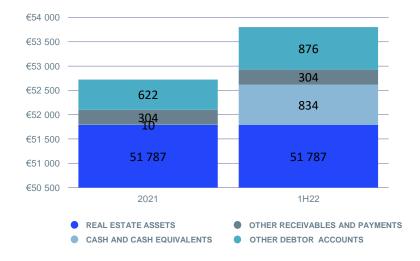
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### / 1H22 BALANCE SHEET

# NO RESTRICTIONS FOR THE TENANT'S ACTIVITY AND UP TO DATE TENANT'S PAYMENTS LED TO AN INCREASE IN CASH AND CASH EQUIVALENTS

**ASSETS** 1H22 '21 (€ THOUSANDS) TOTAL ASSETS: 53 486 53 919 51 787 Real estate assets 51 787 Cash and cash equivalents 622 834 Financial assets at fair value through profit or loss 118 10 Other debtor accounts 762 876 Other receivables and prepayments 304 304





### / 1H22 BALANCE SHEET

# LIABILITIES GREW MAINLY DUE TO ACCRUED COSTS INCREASE (MOSTLY IMI)

/		
LIABILITIES & EQUITY (€ THOUSANDS)	'21	1H22
TOTAL EQUITY:	52 125	52 402
TOTAL LIABILITIES:	1 361	1 517
Fees and other charges	59	64
Other creditors	181	204
Accrued costs	817	941
Debt receivable adjustments	304	304
Deferral income	-	4
TOTAL EQUITY & LIABILITIES:	53 486	53 919





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## 2022 YEAR END OUTLOOK



YEAR END **OUTLOOK** 

2022

### HALF-YEAR 2022 RESULTS PRESENTATION 2022 YEAR END OUTLOOK



- AUDAC
- HOTEL
- MASTER PLAN



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